

# SCENTSYS Compensation Plan

ESSENTIAL  
CONSULTANT

CERTIFIED  
CONSULTANT

LEAD  
CONSULTANT

STAR  
CONSULTANT

SUPERSTAR  
CONSULTANT

DIRECTOR

STAR  
DIRECTOR

SUPERSTAR  
DIRECTOR

MONTHLY RESPONSIBILITIES		ESSENTIAL CONSULTANT	CERTIFIED CONSULTANT	LEAD CONSULTANT	STAR CONSULTANT	SUPERSTAR CONSULTANT	DIRECTOR	STAR DIRECTOR	SUPERSTAR DIRECTOR
Personal Retail Volume (PRV)		1,000†	500	500	500	500	500	500	500
Group Wholesale Volume (GWV)			1,000	2,500	6,000	10,000	30,000	80,000	
Team Wholesale Volume (TWV)						2,000	6,000	10,000	
Active Frontline Consultants			1	2	3	3	3	3	
First Generation Directors							2	4	

ONCE YOU  
SELL 1,000  
PRV, YOU'RE  
CERTIFIED  
FOR LIFE!

† Lifetime Personal Retail Volume; must be attained before rank advancement.

MONTHLY REWARDS		ESSENTIAL CONSULTANT	CERTIFIED CONSULTANT	LEAD CONSULTANT	STAR CONSULTANT	SUPERSTAR CONSULTANT	DIRECTOR	STAR DIRECTOR	SUPERSTAR DIRECTOR
Commission from PRV		20%	25%	25%	25%	25%	25%	25%	25%
Bonus from Personal Wholesale Volume				2%	4%	7%	9%	9%	9%
Frontline Essential or Certified Consultant TWV Bonus				2%	4%	7%	9%	9%	9%
Frontline Lead Consultant TWV Bonus					2%	5%	7%	7%	7%
Frontline Star Consultant TWV Bonus						3%	5%	5%	5%
Frontline SuperStar Consultant TWV Bonus							2%	2%	2%
Frontline Director (Q) TWV Bonus							3%	3%	3%
First Generation Director TWV Bonus							3%	3%	3%
Second Generation Director TWV Bonus								4%	4%
Third Generation Director TWV Bonus									5%

GET  
CERTIFIED  
ASAP  
FOR A 5%  
INCREASE!

Consultants earn 20 percent on the first 1,000 points in Personal Retail Volume (PRV) and 25 percent on all sales after that, plus up to a 9 percent bonus on Personal Wholesale Volume based on rank and a 5 percent bonus when monthly sales exceed 2,000 points in PRV. They may also earn leadership bonuses based on downline sales. Qualification for incentive trips is determined annually. For a detailed look at Scentsy's compensation plan, including what the average Consultant earns, visit [scentsy.com](https://scentsy.com), click Join, then click About Compensation.